

# COMMERCIAL ENERGY OPTIMIZATION PROGRAM

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Energy Management Task Force

Nov 5<sup>th</sup>, 2025

# CUSTOMER STRATEGY & SOLUTIONS

Champion a customer centric approach through strategic plans, market insights, business support and the development & delivery of products, programs & services that meet evolving customer & corporate needs.





# CLEAResult Canada

CLEAResult is the leading provider of energy efficiency and demand side management services to utilities and government agencies



**350+**

Energy Professionals



**1.1**

TWh saved in H1 2024 (annualized)



**\$1bn**

Lifetime customer savings from programs



**27+**

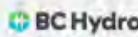
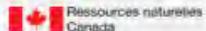
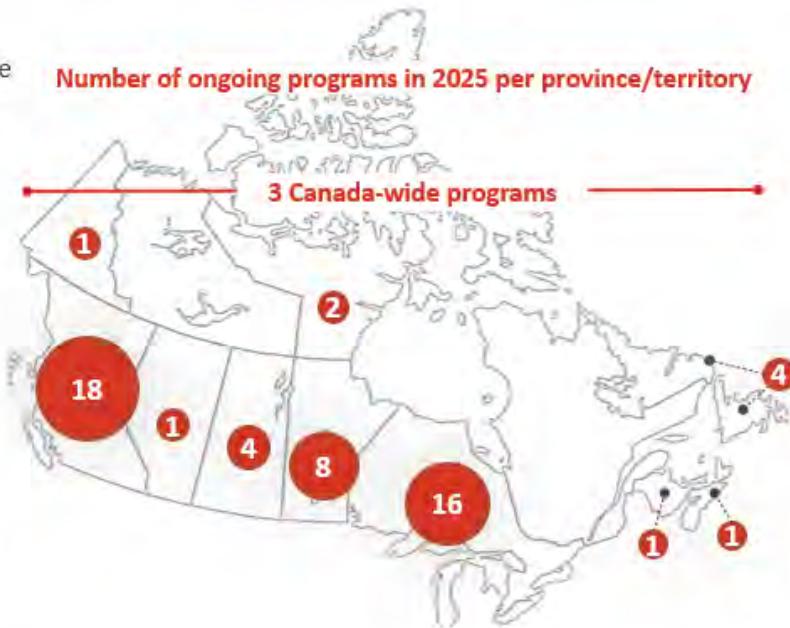
Languages spoken across our diverse team



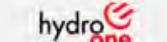
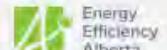
**45%**

Hold a P.Eng., CEM, CMVP, or industry-related accreditation

Number of ongoing programs in 2025 per province/territory



OUR CLIENTS



# The Commercial Energy Optimization Program (CEOP)

SaskPower has partnered with **CLEAResult** to deliver the CEOP. As SaskPower's service delivery partner, they offer **free consulting services** to commercial customers. These services include but are not limited to:

- 1. Energy Audit & Project Identification** (Opportunity assessment walk-throughs)
- 2. Project Planning** (Energy Management Plan)
- 3. Project Financing** (Exploring funding, incentives and third-party financing opportunities)
- 4. Training and Sustainment** (Energy efficiency training/webinars/workshops)

## Energy Support Services (ESS)

- **Free energy scans** to identify energy reduction strategies and incentive opportunities for small and medium-sized organizations

## Energy Coach Services (ECS)

- **Free energy management coaching**, providing incentives of up to \$30,000

## Custom Incentives Services (CIS)

- Available for energy efficiency equipment retrofit projects, providing incentives of up to \$100,000

# The Three Pillars of the CEOP

## Energy Support Services (ESS)



Opportunity assessments and walk-throughs



Customized Opportunity Register Debrief for each facility



Targeted recommendations to support energy conservation needs and goals



Guidance on low-cost, no-cost and capital-intensive measures

Perfect for individuals managing small/medium-sized commercial businesses

## Energy Coach Services (ECS)



Empower and train a dedicated energy champion at your facility



Our Energy Coach will oversee the energy management plan and support on implementation, measurement and verification



All other activities included within ESS are also available in ECS

Perfect for individuals managing large commercial businesses with multiple buildings in their portfolio

## Custom Incentive Services (CIS)



Financial incentives for energy efficiency projects that reduce kWh or GJ consumption at your facility



Available for capital opportunities that were identified through ESS, ECS or on your own



Any commercial facility within Saskatchewan can participate

Available to all commercial businesses that are pursuing capital energy efficiency projects

# Energy Support Services (ESS)

Energy Support Services provides **small to medium-sized** commercial businesses in Saskatchewan an opportunity to access a wide variety of energy management consulting services, entirely free of charge.

## This offering includes:

- **Site Walk-through** for opportunity assessments (ASHRAE 1).
- An **Opportunity Register (OR)** with energy conservation projects.
- A **De-brief** of the assessment and OR.

## Optional

- Support on building the **Business Case** to determine feasibility of projects.
- Support on finding **External/private Funding** to supplement capital costs for projects.
- **Implementation Guidance** - Low-cost No-cost Measures.
- **Energy Tracking** to quantify savings.
- **Training and Technical Webinars** to train inhouse personal.

# Custom Incentives (CIS)

Custom Retrofit program for commercial businesses looking to upgrade to more energy efficient equipment in their facilities.

## Program Details and Requirements:

- Projects must yield electrical energy savings (**kWh**) or natural gas energy savings (**GJ**)
- Projects must take place at a **commercial facility** within Saskatchewan
- The following incentive rates are calculated based on **energy savings**:
  - **\$0.13/kWh** for non-lighting projects, **\$0.06/kWh** for lighting projects, and **\$15/GJ** for natural gas projects
- A Minimum incentive of **\$1,500** is required to be eligible
- The Maximum incentive is capped at **\$100,000 per fuel type**, or **50%** of the eligible project costs
- Participants must apply to the program **before** entering any binding commitments



# CASE STUDY (1) – LIGHTING

 <b>PROJECT DETAILS</b>	<b>Applicant:</b>	Canadian Tire
	<b>Total Area:</b>	50,000 sq. ft.
	<b>Measure:</b>	Lighting
	<b>Pre-Project Conditions:</b>	T8 fluorescent fixtures
	<b>Post-Project Conditions:</b>	LED fixtures



 <b>PROJECT RESULTS</b>	<b>Project Cost:</b>	\$190,407
	<b>Energy Savings:</b>	416,105 kWh
	<b>Annual Savings on Electricity Bills:</b>	\$62,416
	<b>5-Year Savings:</b>	\$312,080



 <b>INCENTIVE DETAILS</b>	<b>Incentive Rate:</b>	\$0.06/kWh
	<b>Incentive Amount:</b>	\$24,966
	<b>Simple Payback Period with Incentive:</b>	2.7 years
	<b>Incentive % of Project Cost:</b>	13%





# CASE STUDY (2) – BOILER

PROJECT DETAILS	Applicant:	Briercrest College
	Total Area:	30,613 sq. ft.
	Measure:	Boiler
	Pre-Project Conditions:	70.5% AFUE unit
	Post-Project Conditions:	95% AFUE unit

PROJECT RESULTS	Project Cost:	\$36,601
	Energy Savings:	972 GJ
	Annual Savings on Electricity Bills:	\$14,580
	5-Year Savings:	\$72,900

INCENTIVE DETAILS	Incentive Rate:	\$15/GJ
	Incentive Amount:	\$14,582
	Simple Payback Period with Incentive:	3 years
	Incentive % of Project Cost:	40%





# CASE STUDY (3) – FURNACE

PROJECT DETAILS	Applicant:	Town of Unity
	Total Area:	4,000 sq. ft.
	Measure:	Furnace
	Pre-Project Conditions:	Two 75% AFUE units
	Post-Project Conditions:	Two 96% AFUE units

PROJECT RESULTS	Project Cost:	\$10,600
	Energy Savings:	241 GJ
	Annual Savings on Electricity Bills:	\$1,313
	5-Year Savings:	\$6,565

INCENTIVE DETAILS	Incentive Rate:	\$15/GJ
	Incentive Amount:	\$3,618
	Simple Payback Period with Incentive:	5 years
	Incentive % of Project Cost:	34%



# Online Resources

## Relevant Documents and Support

- [Program Guide](#)
- [Intake Form](#)
- [Custom Incentive Workbook](#)
- [Frequently Asked Questions](#)
- [Online Energy Assessment](#)

## Commercial Energy Optimization Program

Home > Power Savings and Programs > Commercial Energy Optimization Program



Get up to \$100,000 back for energy efficiency activities!

### About the Program

The Commercial Energy Optimization Program (CEO) is designed to help you take on energy efficiency activities with FREE consulting services. This helps you:

- identify energy-saving opportunities
- guide project development
- identify financial options

Wherever you are in your journey, we can help reduce your operational costs and greenhouse gas emissions.

We've partnered with [CLEAResult](#) to administer this program.

### Services Available

Review the services below based on the size and needs of your business. For more information, please review our program guide.

Note: facilities used for the primary purpose of manufacturing, processing of goods, or extraction of raw materials are not eligible for CEO support.

#### Energy Support Services (ESS)

This service is for small and medium businesses.

- Get free consulting to identify opportunities, develop business cases, report and track energy management, train stakeholders and more.
- To participate, you must be a commercial customer connected to the SaskPower-controlled grid.

Apply for the program by reaching out to us.

[APPLY NOW](#)

Energy Coach Services

#### Learn more:

- [Program Guide](#)
- [Intake Form](#)
- [Custom Incentive Workbook](#)
- [Frequently Asked Questions](#)

#### Find More Ways to Save

- [Online Energy Efficiency Assessment for Business](#)
- [SaskEnergy Commercial Space and Water Heater Program](#)
- [NRCan Energy Efficiency](#)

#### Contact Us

Have questions?

Email us or call us at 1-888-767-6937

[Provide Your Feedback](#)

SaskPower  
**COMMERCIAL ENERGY OPTIMIZATION  
PROGRAM OFFERINGS**

The Commercial Energy Optimization Program (CEOP) provides SaskPower's commercial customers with easy access to technical, analytical, and financial assistance to support the implementation of energy efficiency projects.

 **SMALL/MEDIUM BUSINESSES**

**ENERGY SUPPORT SERVICES**

- Energy Audit
- Energy Management Plan
- Business Case Development Support
- Activity Guidance & Best Practices
- Opportunity assessments and walk-throughs
- Customized energy management plan for each facility

**AVAILABLE SUPPORT**

- Training in monitoring, verification, and tracking systems
- Support on developing and implementing projects and programs within a facility

 **LARGE BUSINESSES\***

**ENERGY COACH SERVICES**

- Financial support through milestones\*\*
- All activities included within ESS
- Dedicated Energy Coach
- Energy Management Plan Implementation Support
- Project Savings Analysis Support
- Stakeholder Engagement Webinars and Workshop
- Technical and Organizational Support

**AVAILABLE SUPPORT**

- Up to \$30,000 in incentives upon the completion of pre-determined energy efficiency project milestones
- Implementation and technical support

 **ALL COMMERCIAL BUSINESSES**

**CUSTOM INCENTIVE SERVICES**

- Custom support for every saving capital opportunities seeking funding
- Minimum incentive of \$1,500 to be eligible
- Participation in other services of this Program is not required

**AVAILABLE SUPPORT**

- \$0.013/kWh for non-lighting
- \$0.06/kWh for lighting
- Eligible up to 50% of the project cost amount, or \$100,000, whichever is lesser

\*Large businesses are facilities that consume > 5 GWh annually  
\*\*Financial support is based on specific milestones achieved



# CONTACT US

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## Online:

- [SaskPower.com/efficiency](http://SaskPower.com/efficiency)