

COMMERCIAL ENERGY OPTIMIZATION PROGRAM

Energy Management Task Force

Nov 5th, 2025

CUSTOMER STRATEGY & SOLUTIONS

Champion a customer centric approach through strategic plans, market insights, business support and the development & delivery of products, programs & services that meet evolving customer & corporate needs.





CLEARResult Canada

CLEARResult is the leading provider of energy efficiency and demand side management services to utilities and government agencies



350+

Energy
Professionals



1.1

TWh saved in H1
2024 (annualized)



\$1bn

Lifetime **customer**
savings from
programs



27+

Languages
spoken across
our diverse team



45%

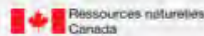
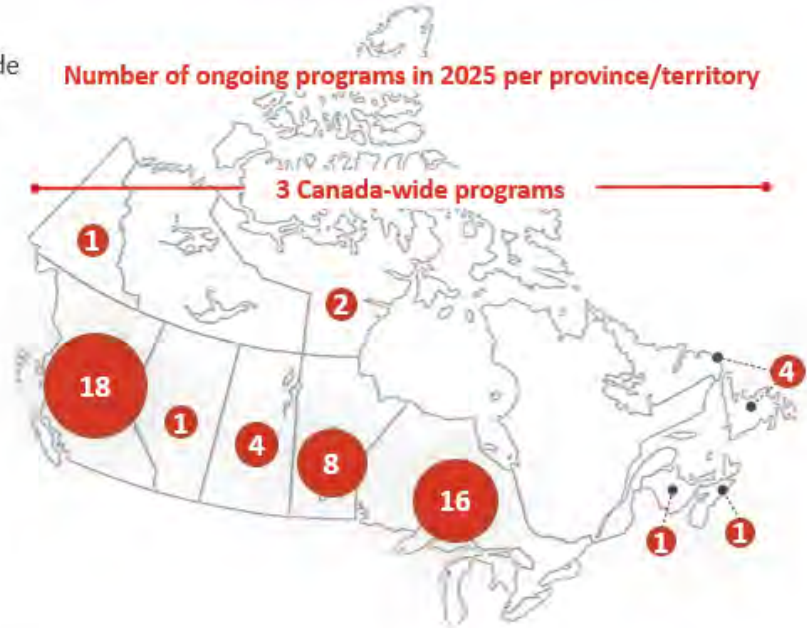
Hold a **P.Eng.**, **CEM**,
CMVP, or industry-
related accreditation



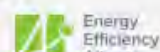
99.5k

Annualized
homes taken off
the grid
(equivalency)

Number of ongoing programs in 2025 per province/territory



OUR CLIENTS



The Commercial Energy Optimization Program (CEOP)

SaskPower has partnered with **CLEAResult** to deliver the CEOP. As SaskPower's service delivery partner, they offer **free consulting services** to commercial customers. These services include but are not limited to:

1. **Energy Audit & Project Identification** (Opportunity assessment walk-throughs)
2. **Project Planning** (Energy Management Plan)
3. **Project Financing** (Exploring funding, incentives and third-party financing opportunities)
4. **Training and Sustainment** (Energy efficiency training/webinars/workshops)

Energy Support Services (ESS)

- **Free energy scans** to identify energy reduction strategies and incentive opportunities for small and medium-sized organizations

Energy Coach Services (ECS)

- **Free energy management coaching**, providing incentives of up to \$30,000

Custom Incentives Services (CIS)

- Available for energy efficiency equipment retrofit projects, providing incentives of up to \$100,000

The Three Pillars of the CEOP

Energy Support Services (ESS)



Opportunity assessments and walk-throughs



Customized Opportunity Register Debrief for each facility



Targeted recommendations to support energy conservation needs and goals



Guidance on low-cost, no-cost and capital-intensive measures

Perfect for individuals managing small/medium-sized commercial businesses

Energy Coach Services (ECS)



Empower and train a dedicated energy champion at your facility



Our Energy Coach will oversee the energy management plan and support on implementation, measurement and verification



All other activities included within ESS are also available in ECS

Perfect for individuals managing large commercial businesses with multiple buildings in their portfolio

Custom Incentive Services (CIS)



Financial incentives for energy efficiency projects that reduce kWh or GJ consumption at your facility



Available for capital opportunities that were identified through ESS, ECS or on your own



Any commercial facility within Saskatchewan can participate

Available to all commercial businesses that are pursuing capital energy efficiency projects

Energy Support Services (ESS)

Energy Support Services provides **small to medium-sized** commercial businesses in Saskatchewan an opportunity to access a wide variety of energy management consulting services, entirely free of charge.

This offering includes:

- **Site Walk-through** for opportunity assessments (ASHRAE 1).
- An **Opportunity Register (OR)** with energy conservation projects.
- A **De-brief** of the assessment and OR.

Optional

- Support on building the **Business Case** to determine feasibility of projects.
- Support on finding **External/private Funding** to supplement capital costs for projects.
- **Implementation Guidance** - Low-cost No-cost Measures.
- **Energy Tracking** to quantify savings.
- **Training and Technical Webinars** to train inhouse personal.

Custom Incentives (CIS)

Custom Retrofit program for commercial businesses looking to upgrade to more energy efficient equipment in their facilities.

Program Details and Requirements:

- Projects must yield electrical energy savings (**kWh**) or natural gas energy savings (**GJ**)
- Projects must take place at a **commercial facility** within Saskatchewan
- The following incentive rates are calculated based on **energy savings**:
 - **\$0.13/kWh** for non-lighting projects, **\$0.06/kWh** for lighting projects, and **\$15/GJ** for natural gas projects
- A Minimum incentive of **\$1,500** is required to be eligible
- The Maximum incentive is capped at **\$100,000 per fuel type**, or **50%** of the eligible project costs
- Participants must apply to the program **before** entering any binding commitments

CASE STUDY (1) – LIGHTING



PROJECT DETAILS

Applicant:	Canadian Tire
Total Area:	50,000 sq. ft.
Measure:	Lighting
Pre-Project Conditions:	T8 fluorescent fixtures
Post-Project Conditions:	LED fixtures



PROJECT RESULTS

Project Cost:	\$190,407
Energy Savings:	416,105 kWh
Annual Savings on Electricity Bills:	\$62,416
5-Year Savings:	\$312,080



INCENTIVE DETAILS

Incentive Rate:	\$0.06/kWh
Incentive Amount:	\$24,966
Simple Payback Period with Incentive:	2.7 years
Incentive % of Project Cost:	13%





CASE STUDY (2) – BOILER



PROJECT DETAILS

Applicant:	Briercrest College
Total Area:	30,613 sq. ft.
Measure:	Boiler
Pre-Project Conditions:	70.5% AFUE unit
Post-Project Conditions:	95% AFUE unit



PROJECT RESULTS

Project Cost:	\$36,601
Energy Savings:	972 GJ
Annual Savings on Electricity Bills:	\$14,580
5-Year Savings:	\$72,900




INCENTIVE DETAILS


Incentive Rate:	\$15/GJ
Incentive Amount:	\$14,582
Simple Payback Period with Incentive:	3 years
Incentive % of Project Cost:	40%






CASE STUDY (3) – FURNACE

 PROJECT DETAILS	Applicant:	Town of Unity
	Total Area:	4,000 sq. ft.
	Measure:	Furnace
	Pre-Project Conditions:	Two 75% AFUE units
	Post-Project Conditions:	Two 96% AFUE units

 PROJECT RESULTS	Project Cost:	\$10,600
	Energy Savings:	241 GJ
	Annual Savings on Electricity Bills:	\$1,313
	5-Year Savings:	\$6,565


 INCENTIVE DETAILS	Incentive Rate:	\$15/GJ
	Incentive Amount:	\$3,618
	Simple Payback Period with Incentive:	5 years
	Incentive % of Project Cost:	34%




Online Resources

Relevant Documents and Support


- [Program Guide](#)
- [Intake Form](#)
- [Custom Incentive Workbook](#)
- [Frequently Asked Questions](#)
- [Online Energy Assessment](#)



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Commercial Energy Optimization Program

Home > Power Savings and Programs > Commercial Energy Optimization Program



Get up to \$100,000 back for energy efficiency activities!

About the Program

The Commercial Energy Optimization Program (CEOP) is designed to help you take on energy efficiency activities with FREE consulting services. This helps you:

- identify energy-saving opportunities
- guide project development
- identify financial options

Wherever you are in your journey, we can help reduce your operational costs and greenhouse gas emissions.

We've partnered with [CLEARresult](#) to administer this program.

Services Available

Review the services below based on the size and needs of your business. For more information, please review our program guide.

Note: facilities used for the primary purpose of manufacturing, processing of goods, or extraction of raw materials are not eligible for CEOP support.

Energy Support Services (ESS)

This service is for small and medium businesses.

- Get free consulting to identify opportunities, develop business cases, report and track energy management, train stakeholders and more.
- To participate, you must be a commercial customer connected to the SaskPower-controlled grid.

Apply for the program by reaching out to us.

APPLY NOW

Energy Coach Services

Learn more:

- [Program Guide](#)
- [Intake Form](#)
- [Custom Incentive Workbook](#)
- [Frequently Asked Question](#)

Find More Ways to Save

- [Online Energy Efficiency Assessment for Business](#)
- [SaskEnergy Commercial Space and Water Heater Program](#)
- [NRCan Energy Efficiency](#)


Contact Us

Have questions?

[Email us](#) or call us at 1-888-757-5937

Provide Your Feedback

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 **SaskPower**
Powering our future®

SaskPower COMMERCIAL ENERGY OPTIMIZATION PROGRAM OFFERINGS

The Commercial Energy Optimization Program (CEOP) provides SaskPower's commercial customers with easy access to technical, analytical, and financial assistance to support the implementation of energy efficiency projects.

 SMALL/MEDIUM BUSINESSES	 LARGE BUSINESSES*	 ALL COMMERCIAL BUSINESSES
ENERGY SUPPORT SERVICES <ul style="list-style-type: none">• Energy Audit• Energy Management Plan• Business Case Development Support• Activity Guidance & Best Practices• Opportunity assessments and walk-throughs• Customized energy management plan for each facility	ENERGY COACH SERVICES <ul style="list-style-type: none">• Financial support through milestones**• All activities included within ESS• Dedicated Energy Coach• Energy Management Plan Implementation Support• Project Savings Analysis Support• Stakeholder Engagement Webinars and Workshop• Technical and Organizational Support	CUSTOM INCENTIVE SERVICES <ul style="list-style-type: none">• Custom support for every saving capital opportunities seeking funding• Minimum incentive of \$1,500 to be eligible• Participation in other services of this Program is not required
AVAILABLE SUPPORT <ul style="list-style-type: none">• Training in monitoring, verification, and tracking systems• Support on developing and implementing projects and programs within a facility	AVAILABLE SUPPORT <ul style="list-style-type: none">• Up to \$30,000 in incentives upon the completion of pre-determined energy efficiency project milestones• Implementation and technical support	AVAILABLE SUPPORT <ul style="list-style-type: none">• \$0.013/kWh for non-lighting• \$0.06/kWh for lighting• Eligible up to 50% of the project cost amount, or \$100,000, whichever is lesser

*Large businesses are facilities that consume > 5 GWh annually
**Financial support is based on specific milestones achieved

CONTACT US

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